



## Achiever of the Year Winner 2015

**Nathan Jarman, Turner & Townsend**

Nathan Jarman's passion for the construction industry has produced remarkable results in just 7 years. He is not only one of the youngest associate directors in professional services company Turner & Townsend, but has also been proactive in driving improvements and creating exceptional models for the future. His contribution to the industry and impact is clearly demonstrated in accomplishments detailed below.

Working on a multi-million pound programme at feasibility stage, Nathan was instrumental in driving a collaborative working approach to achieve 30% savings and improvement on the programme delivery cycle, packages of work and the overall commercial arrangements. This set a new benchmark for funding approval and was an early adopter of a new industrywide model.

Nathan's experience has helped him to understand the challenges of aligning all parties, whilst maintaining a commercial focus to achieve best value for clients. As a cost engineer in a nuclear decommissioning project, he saw the value that could be lost pre-contract in major projects, and through bringing the parties together was able to show a reduction in the monthly cost forecast variance from 25% to 5%.

Nathan's proudest work to date has been with InnovateUK on the development of the Project Initiation Routemap. This is a framework to support infrastructure providers in understanding their current delivery environment and creating the one they need. Ultimately, it will improve the sector at each stage of the funding approval and project lifecycle. This results in 'right first time' outcomes. Nathan has championed Routemap improvements and efficiencies through providing briefings to staff, clients, web-based briefings for global audiences, alongside workshops/seminars across the UK. The Routemap has now gained traction with major clients including the largest asset operators in the UK – Transport for London, and further afield in Asia and Australia.

Nathan is wholeheartedly committed to helping change behaviours that lead to improvements in the industry, always looking for opportunities to get involved. He has sat on boards such as RICS Matrics, Generation 4 Change (G4C), London First 'Future Leaders' Panel and Turner & Townsend's 'Chairman's Group' writing industry models and working with Government bodies to shape the future.

Currently seconded into Transport for London's Commercial Centre of Excellence, his scope of work includes refreshing the organisation's commercial strategy whilst embedding commercial improvements. This includes updating the KPI reporting suite to align with peer organisations, improving incentivisation with standard commercial models, creating standard delivery models for LUL linked to the IUK Routemap, reviewing collaboration best practice within TfL, and applying them across all parts of the organisation.

Nathan's belief that it is possible to move our industry from its current 'great' state towards an 'exceptional' model for the future is unrelenting. He mentors younger members of staff and takes a pro-active role in encouraging correct behaviours to ensure the industry's future leaders are as passionate about driving change and improvement as he is.

### Judges comments

Nathan impressed the judges with his overall passion for the industry. He truly inspired the judging panel.

Nathan was instrumental in the development of 'Routemap', used in planning of infrastructure projects. This Routemap is becoming the UK standard for public infrastructure projects and is now increasingly used in other global regions.

In the judges' opinion, Nathan has achieved a considerable amount in what has been a relatively short career to date, we believe there is much more to come from him.

### Finalists

- Allister Lewis – Architect and BIM Champion (Hampshire County Council)
- Flory Truelson – Occupational Health Nurse (Trant Engineering Ltd)
- Jacqueline O'Donovan – Managing Director (O'Donovan Waste Disposal)
- James Corrigan – Director (Turner & Townsend)
- Malcolm Clarke – Managing Director (Baxall Construction)
- Nathan Jarman – Associate Director (Turner & Townsend)
- Nazma Uddin – Consultant (RISE Management Consulting)